



The Decision Professionals Network



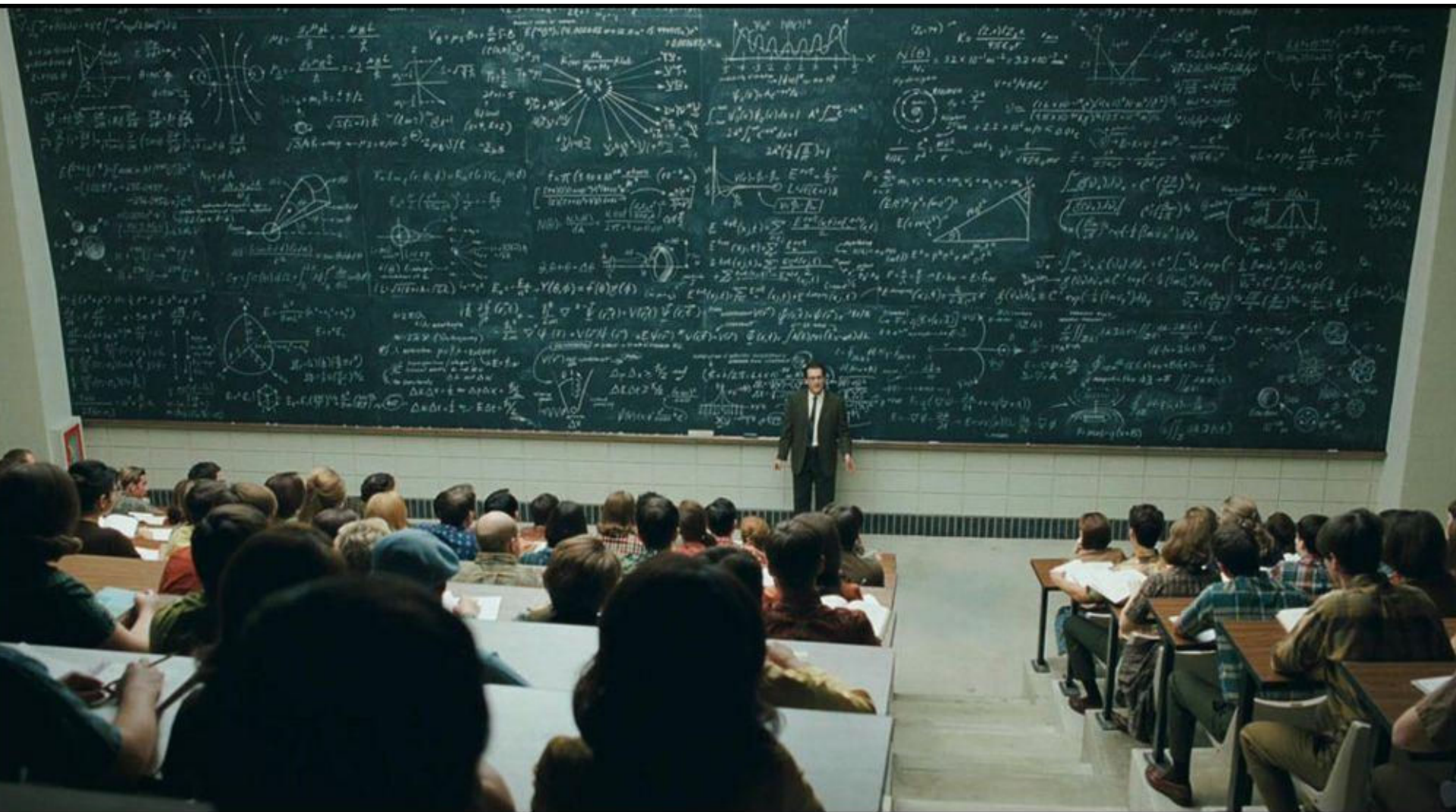
Rethinking Decision Analysis

Greg Parnell



Lean Systems Society

This presentation will be easy to follow.



Decision Analysis Handbook

Wiley & Sons OR/MS Handbook Series

Submit to the publisher 1 Aug 12



- SDG Partner and Fellow
- Over 35 years of DA experience
- Private and public
- Professional courses



- Founder, past President of IDI
- Over 35 years of DA experience
- Public (military, intel, etc) and private
- Professional courses



- BMS
- Internal and external (Decision Strategies)
- DA experience in pharmaceuticals, oil and gas and electric utilities



- Professor, West Point
- Internal analysis leader and consultant at IDI
- Over 35 years of DA experience
- Public (military, intel, homeland security, etc.)
- Professional courses

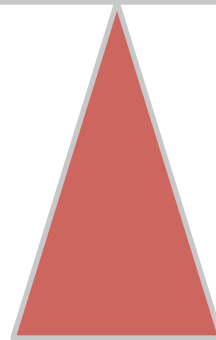
How to balance single and multiple objective decision analysis?

Single



?

Multiple



Chronological

Multiple

Single



General and special case.

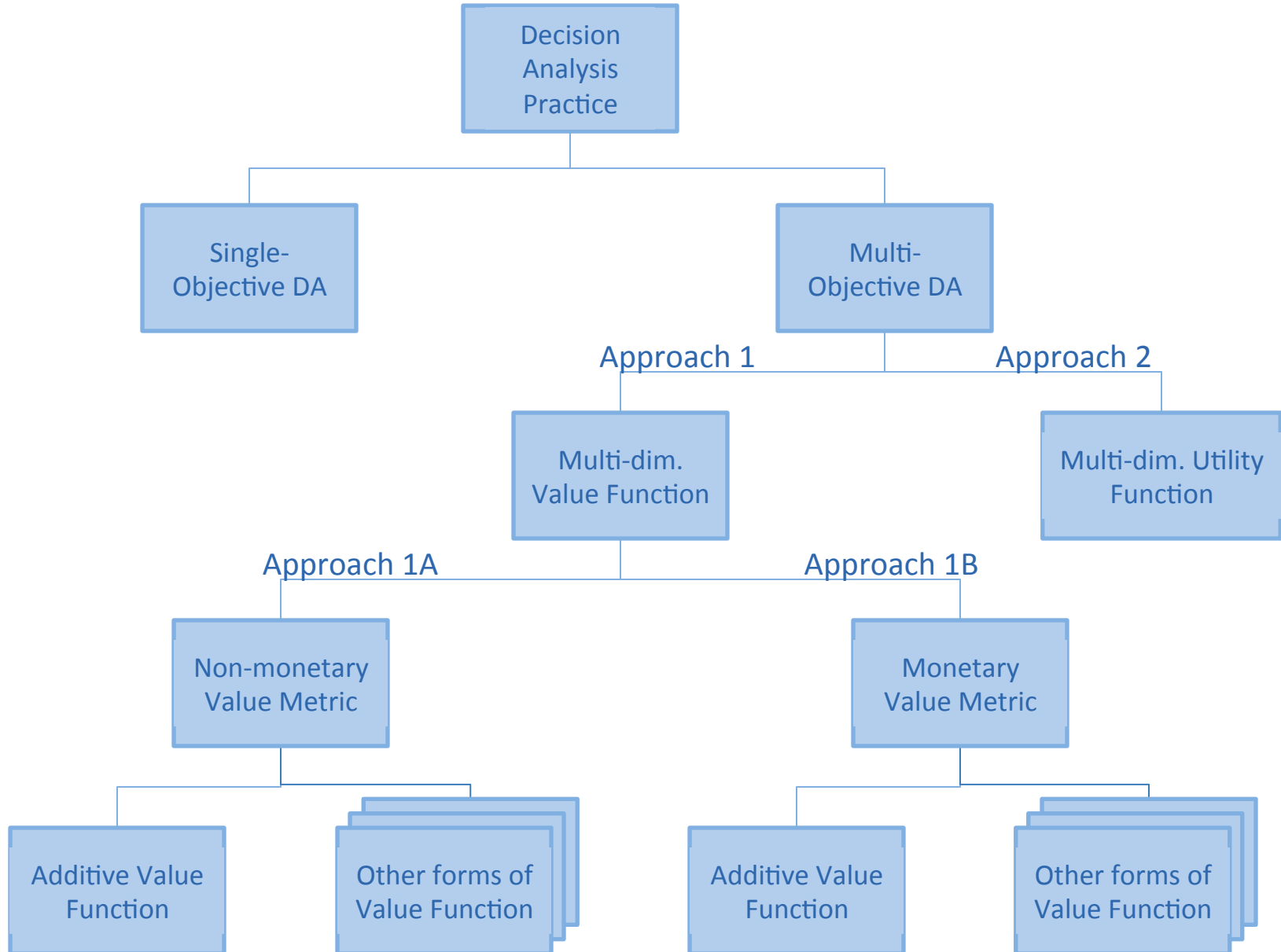
Single



Multiple



Tani's Taxonomy of Decision Analysis Practice



Ch 1. Introduction to Decision Analysis

Ch 2. Understand
Decision Making
Challenges

Ch 3. Understand the
Theory and Philosophy
of Decision Analysis

Ch 4. Develop
Decision Analysis
Soft Skills

Foundational
material required
for decision
analysis success

Ch 5. Use a Decision Analysis Process with
Interaction with DMs, SHs & SMEs

Ch 13. Execute to
Achieve Value

Ch 6. Frame the
Decision Opportunity

Ch 12. Communicate
with DM and SH

Ch 7. Craft Decision
Objectives

Ch 11. Find Value and
Manage Risk

Ch 8. Design Creative,
Doable Alternatives

**Best
Practices
To Create
Value**

Sequential
iterative
steps of a
decision
analysis (the
order of the
steps is
should be
tailored to
the
application)

Ch 10. Model and Analyze
Probabilistic Value

Ch 9. Model and Analyze
Deterministic Value

Mathematics of
Decision Analysis

Ch 14. Summary

Soft Skills of Decision Analysis

- **Leading** teams including developing analysis plans, scheduling activities, and managing the completion of tasks
- **Researching** the problem domain, modeling approaches, and data sources.
- **Interviewing** individuals (DMs, SHs and SMEs) to frame the decision problem and obtain modeling information.
 - Interact with senior leaders and SMEs
 - Elicit knowledge (preferences [value, time, and risk], probabilities, alternative)
- **Facilitating** groups of SMEs and SHs
 - Frame decision opportunity (initial and updated)
 - Elicit knowledge (preferences [value, time, and risk], probabilities, alternative)
 - Use individual and group creativity techniques (values, sources of risk, strategy design, strategy improvement)
- **Communicating** with to DMs, SHs, and SMEs
 - Communicate the story, analytic results, and the key insights in ways that are understandable to the audience.



AFSPC Cyberspace Value Model

Mike Tedeschi, USNORTHCOM/J8

Steve Wichmann, AFSPC/A9FP

Reb Butler, AFSPC/A8XP

Dr. Lee Lehmkuhl, MITRE

Donald Aiken, SCITOR

John Wright, USNORTHCOM/J8

Joel Swisher, A3I

Dr. Greg Parnell, USAFA/DFM

Dr. Jim Lowe, USAFA/DFM

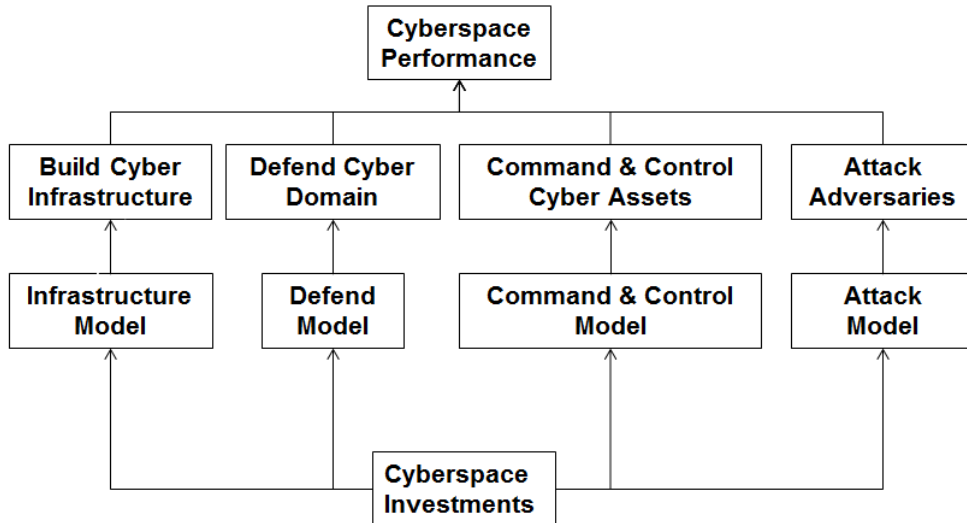
Maj David Merritt, USAFA/DFM



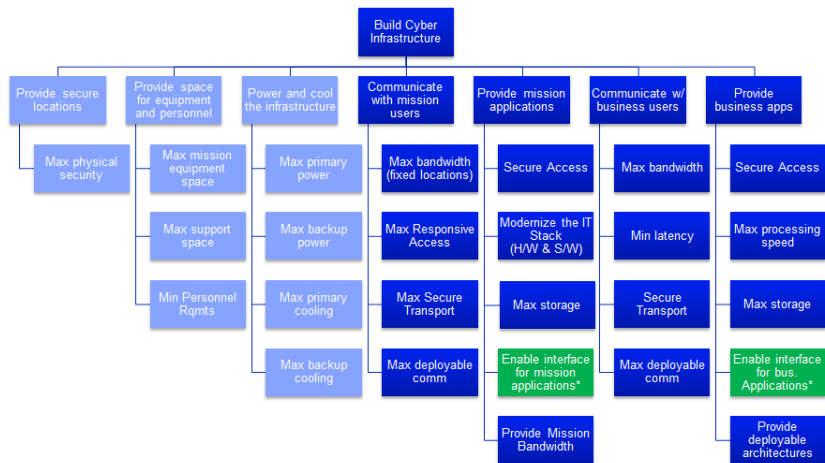
Bottom Line Up Front

- Cyberspace operations are a primary mission of the U.S. Armed Forces
- Air Space Command performs investment planning for Air Force space and cyberspace missions
- We developed and implemented an improved cyberspace model to support AFSPC investment planning for \$3.5B portfolio

Cyberspace Value Model Concept

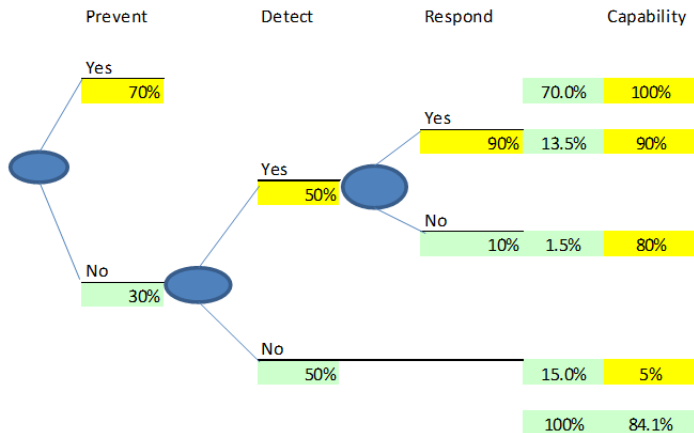


Use Multiple Objective Decision Analysis (MODA) for Infrastructure Model



Use Probabilistic Analysis for Defend, Command & Control, and Attack Models

Confidentiality (C) - JSF data stolen



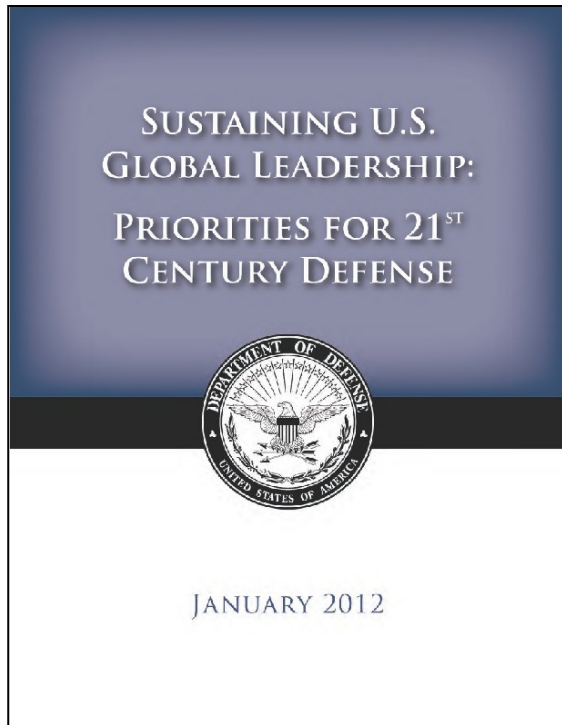


Overview

- Cyberspace mission
- Air Force Space Command Investment Planning Process (IPP)
- Cyberspace Value Model
 - Analytical challenges
 - Decision hierarchy
 - Cyberspace model concept
 - Cyberspace models
- Integration into Air Force Space Command IPP



A Primary Mission of the U.S. Armed Forces



Operate Effectively in Cyberspace and Space

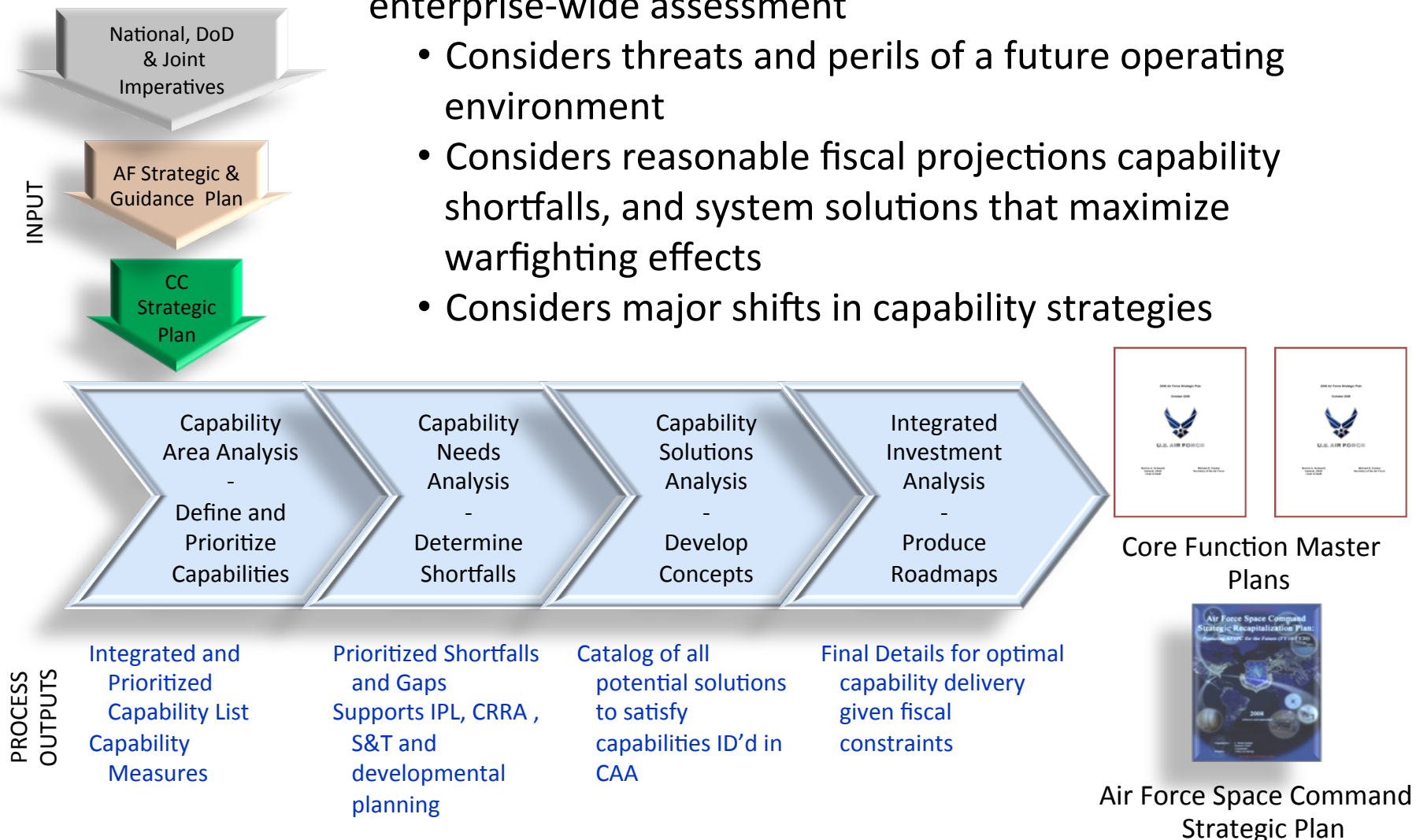
“Modern armed forces cannot conduct high-tempo effective operations without reliable information and communications networks and assured access to cyberspace and space. Today space systems and their supporting infrastructure face a range of threats that may degrade, disrupt, or destroy assets. *Accordingly, DoD will continue to work with domestic and international allies and partners and invest in advanced capabilities to defend its networks, operational capability, and resiliency in cyberspace and space.*”



Investment Planning Process (IPP)

Air Force Space Command force structure based on rigorous enterprise-wide assessment

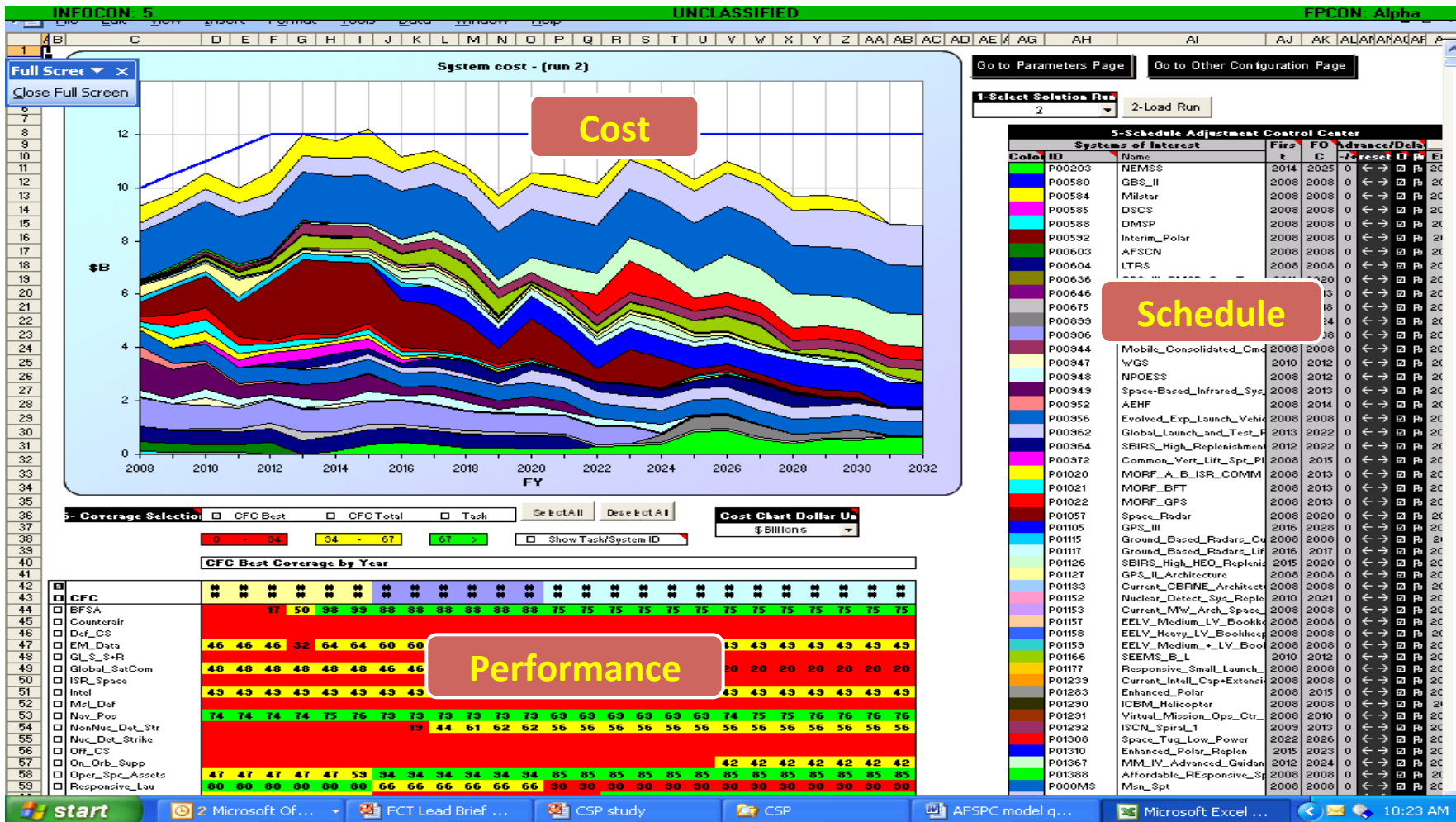
- Considers threats and perils of a future operating environment
- Considers reasonable fiscal projections capability shortfalls, and system solutions that maximize warfighting effects
- Considers major shifts in capability strategies





IPP uses decision analysis and optimization to analyze performance, cost, and schedule trade offs

Notional data that shows a force mix under a fixed budget.





Space and Cyberspace have very different analytical challenges

Factor	Space	Cyberspace
Threat	Environmental Potential ASAT systems	Continuous Growing
Threat resources	Peer nation state	Nation state, Group (e.g., Terrorist) Individual
Infrastructure	Discrete launch, space segments, ground segments, and communications	Ubiquitous IT hardware, software and communications
Technology change	Many years to design and deploy	Rapid change (Moore's Law)
Technical performance	Established technical measures for each space system	IT measures (e.g., processing speed, storage, bandwidth)
Operational	Known operational measures and common use of space system operational models.	Poorly defined measures. Some model development for attack planning and some system modeling for defensive capability for specific systems.
Operational modeling of Campaign impact	Some progress in campaign models and Space Brawler development.	No known models
Analytical framework to support investment planning	Evolving model of space capabilities and optimization model of space launch capabilities to ensure feasibility.	Initial model of cyberspace capabilities used in last IPP.



Tenets for Cyberspace Investment Planning Analysis

- Infrastructure
 - Ubiquitous IT hardware, software, and communications
 - Complex network designs and interactions
 - Continuous changes make detailed network modeling for long time horizons problematic
 - Unknown future scenarios
- Threat
 - Adaptive threat is continuous and growing
 - May not be able to defeat all attacks
 - Must design for resiliency (graceful degradation)
- Decision cycles
 - Attack and defense – real-time
 - Infrastructure – daily
 - Procurement – yearly
 - Technology – Moore's Law
 - Resource allocation planning – 2 – 20 years

Cyberspace Analytic Framework will need to rely on aggregate modeling of the functions of mission structure and expert judgment of future threats, vulnerabilities and capabilities to support resource allocation decision making.

Subjective Judgments: When possible we will seek absolute judgments. However, we may have to rely on relative judgments for some measures.



Cyberspace Decision Hierarchy

Done Deals

Decisions,
policy
already made

- Air Force cyberspace mission
- Investments for FY15-34 with focus on FY15-24
- Use AF Ops Strategy (if affordable)
- Use Air Force Space Command IPP process
- Cyberspace needs sound analytic foundation for investment decision making

Our Decision Focus

Strategic decisions
to be made

- Consider future cyberspace threats, DOTMLPF opportunities, strategies, architectures, and capabilities
- **Determine the best AF cyberspace investment strategy for varying budget levels**
- Assess the capability and risks at each budget level to inform cyberspace investment decision making

Subsequent Decisions

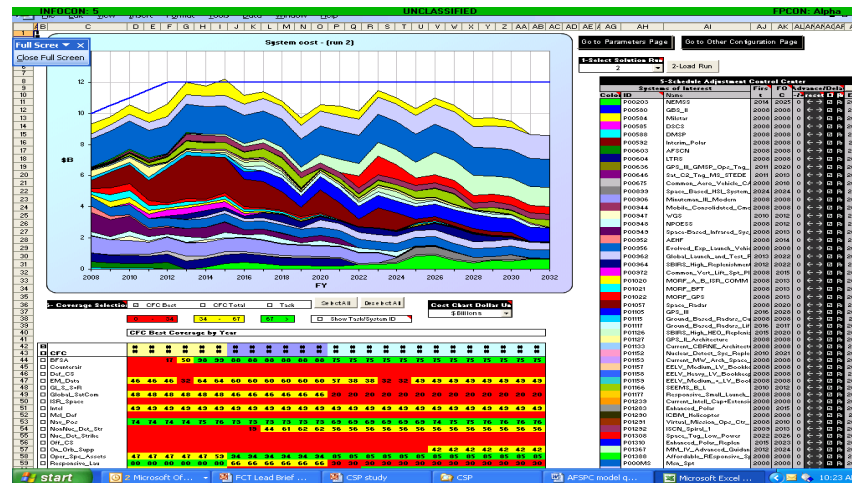
Tactical or implementation decisions
to be made in the future

- Future architecture implementation
- Future resource execution
- Future cyber attacks
- Future technology revolutions



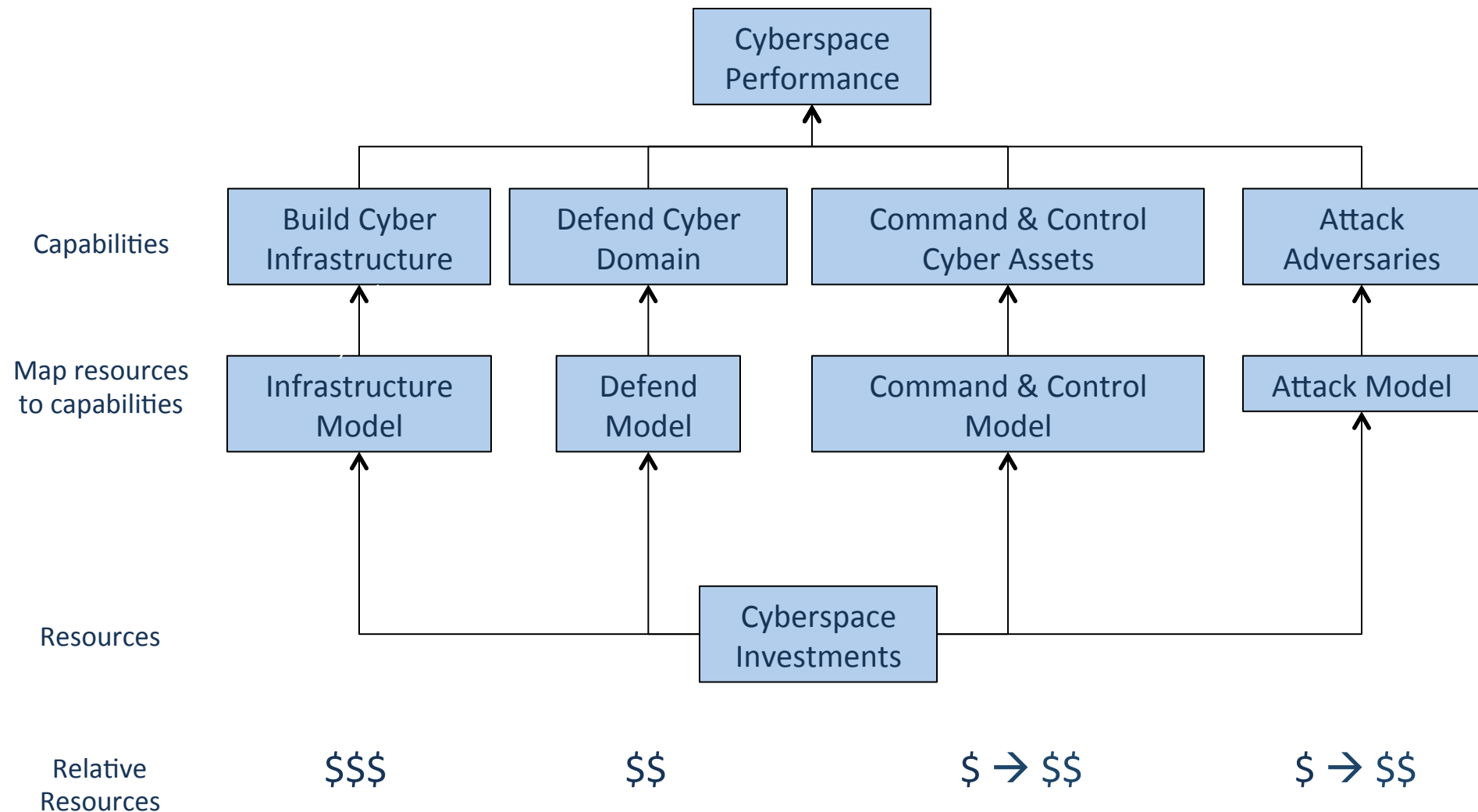
Key modeling ideas

- Develop cyberspace analytical models
 - Identify fundamental cyberspace functions that underwrite AF capabilities
 - Use verb and object
 - Map to other frameworks as required
 - Use analytic models to map resources to capabilities
 - Capture the fundamental structure of each capability
- Integrate into Air Force Space Command Investment Planning Process analysis tools
 - Decision analysis
 - Optimization





Cyberspace Model Concept





Build Cyber Infrastructure

Capability to provide operations, maintenance, and modernization of the Cyberspace Infrastructure on both classified and unclassified Air Force networks.

This includes requirements specification, design, procurement, facilities (power, cooling, and security), unit testing, integration and system testing, manpower, administration, and system technical support for hardware, software, and communications.

- Classified networks
 - Operations
 - Hardware
 - Communications
 - Applications
 - Mission
 - Business
- Unclassified networks
 - Operations
 - Hardware
 - Communications
 - Applications
 - Mission
 - Business

Trends

Operational

- ↑ interconnected systems
- ↑ media
- ↑ data
- ↑ bandwidth
- User (mobile, more/shorter messages)

Technology

- Service architectures
- Big Data
- Virtualization
- Clouds

Hardware

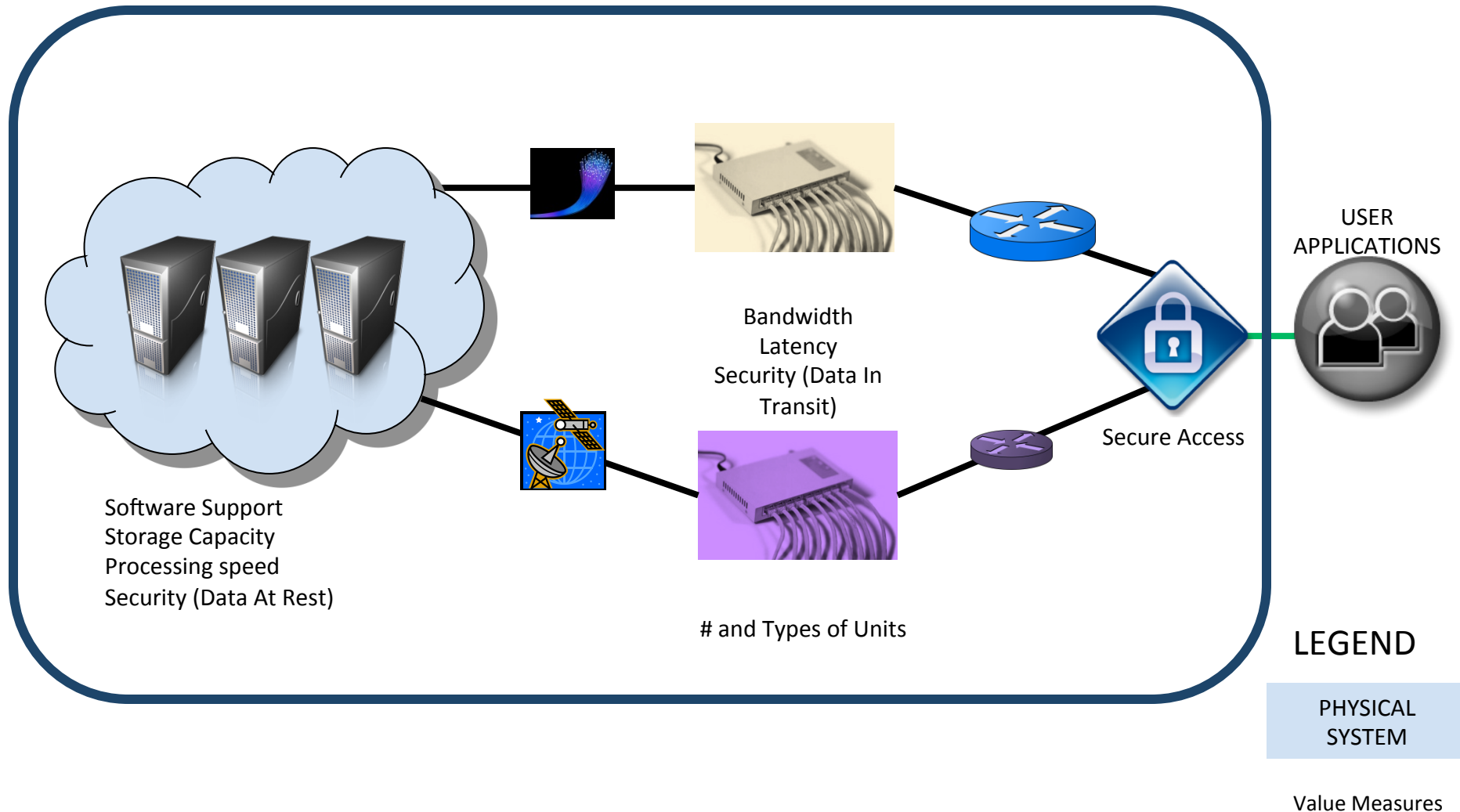
- ↓ size
- ↑ power
- ↑ cooling

Software

- ↑ applications



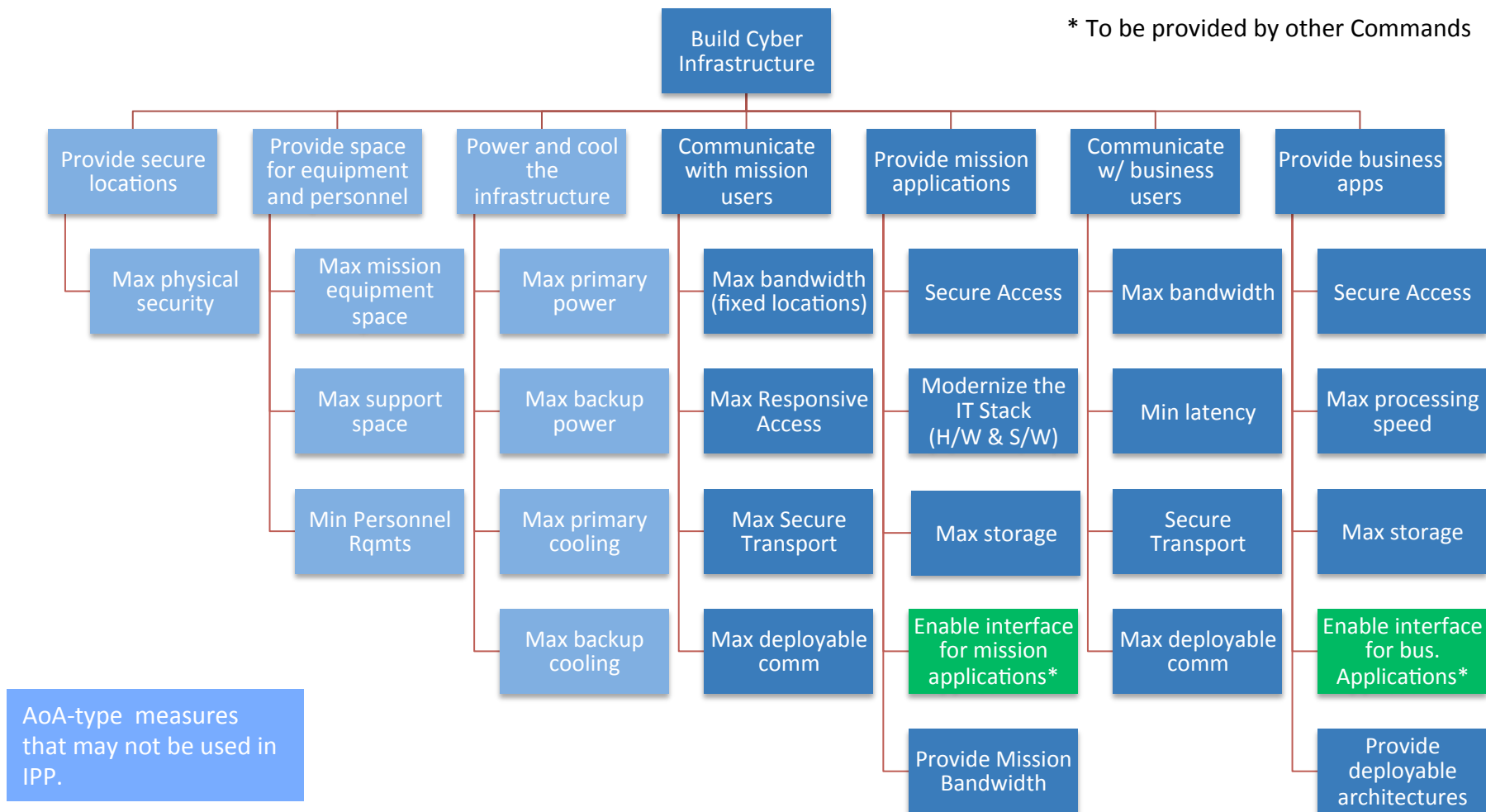
Conceptual Cyber Architecture and Value Measures





Build Cyber Architecture

Functional Architecture Value Model

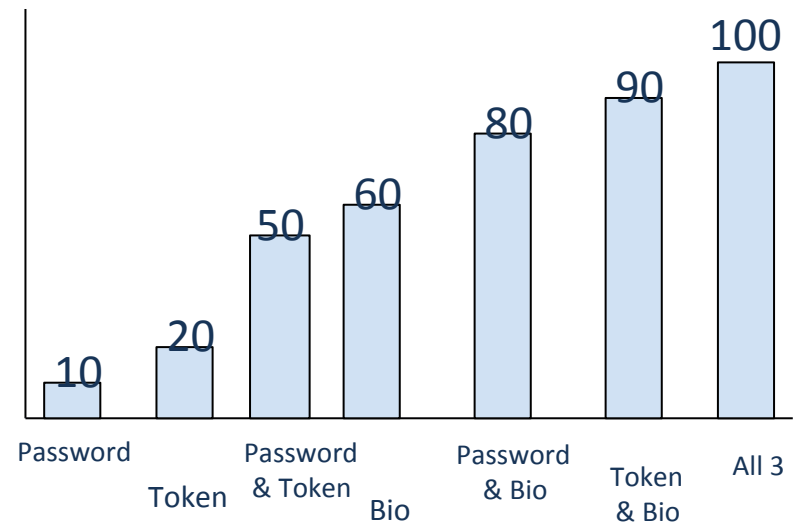


Modified from illustrative example in Parnell, G., Bresnick, Johnson, E., & Tani, S.,
Decision Analysis Handbook, OR/MS Handbook Series, Wiley & Sons, 2013



Provide Secure Access

- Secure access depends on
 - Something you have → token, CAC
 - Something you know → password, PIN
 - Something you are → biometrics
- Risk assessment
 - Failure = Highest risk
 - Just P/W = Significant risk
 - P/W & Token = Moderate risk
 - Token & Bio = Low risk
 - All three = Lowest risk



Example of discrete value measure.



Maximize Secure Transport

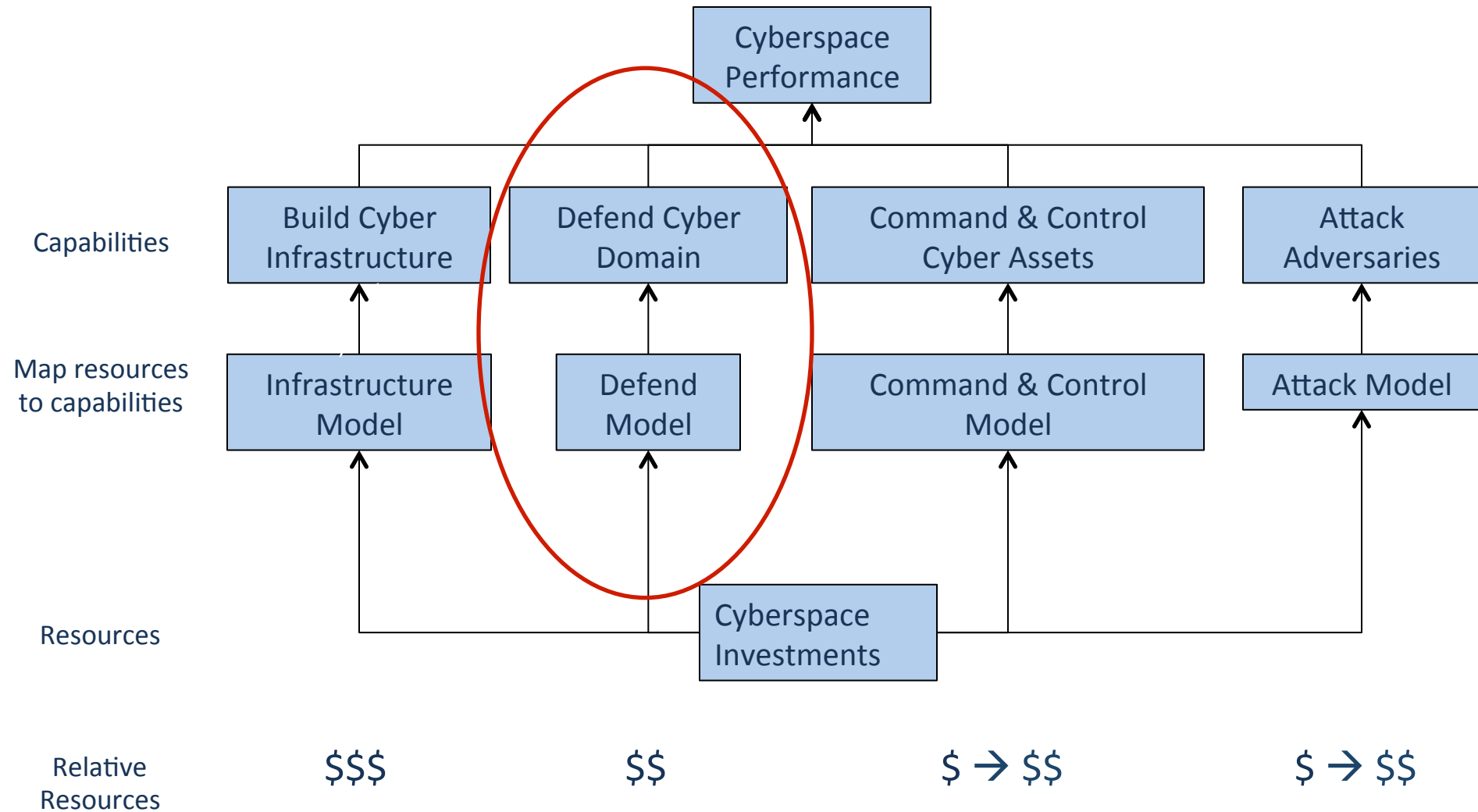
- Transport security depends on hardware and software
 - Built matrix with possible options for hardware and software
 - Determine value of each cell of matrix
- Definitions:
 - Best Gov't = Nuclear Command and Control
 - Gov't = Identify Friend or Foe
 - Best Com'l = Critical Defense Industrial Base
 - Com'l = Today Small Unmanned Aeronautical Vehicles

		Software			
Hardware		Best Gov't	Gov't	Best Com'l	Com'l
	Best Gov't	100 (LR)	90	75	50
	Gov't	95	85	70 (MR)	40
	Best Com'l	80	65	50 (SR)	20
	Com'l	70 (MR)	60	30	0 (HR)

Example of a two dimension value measure using risk HQ USAF assessments .



Cyberspace Model Concept





Defend Cyber Domain

Defend capabilities

- Prevent
- Detect
- Respond (and recover)

Capability Measures

- **Confidentiality:** info not disclosed to unauthorized parties
- **Integrity:** info accurate/complete and not modified
- **Availability:** info available to authorized parties

Seven Attack Classes

1. Confidentiality (C) → Joint Strike Fighter data stolen through cyber espionage
2. Integrity (I) → Weather data changed to reflect nonexistent storm
3. Availability (A) → Denial of Service against air mobility web site
4. C & I → Military Deception; espionage + PSYOPs
5. C & A → IADS data viewed & take it down when needed
6. I & A → Modified data used by critical infrastructure before being taken down
7. CIA → Multiple attacks against deployed NIPR Net

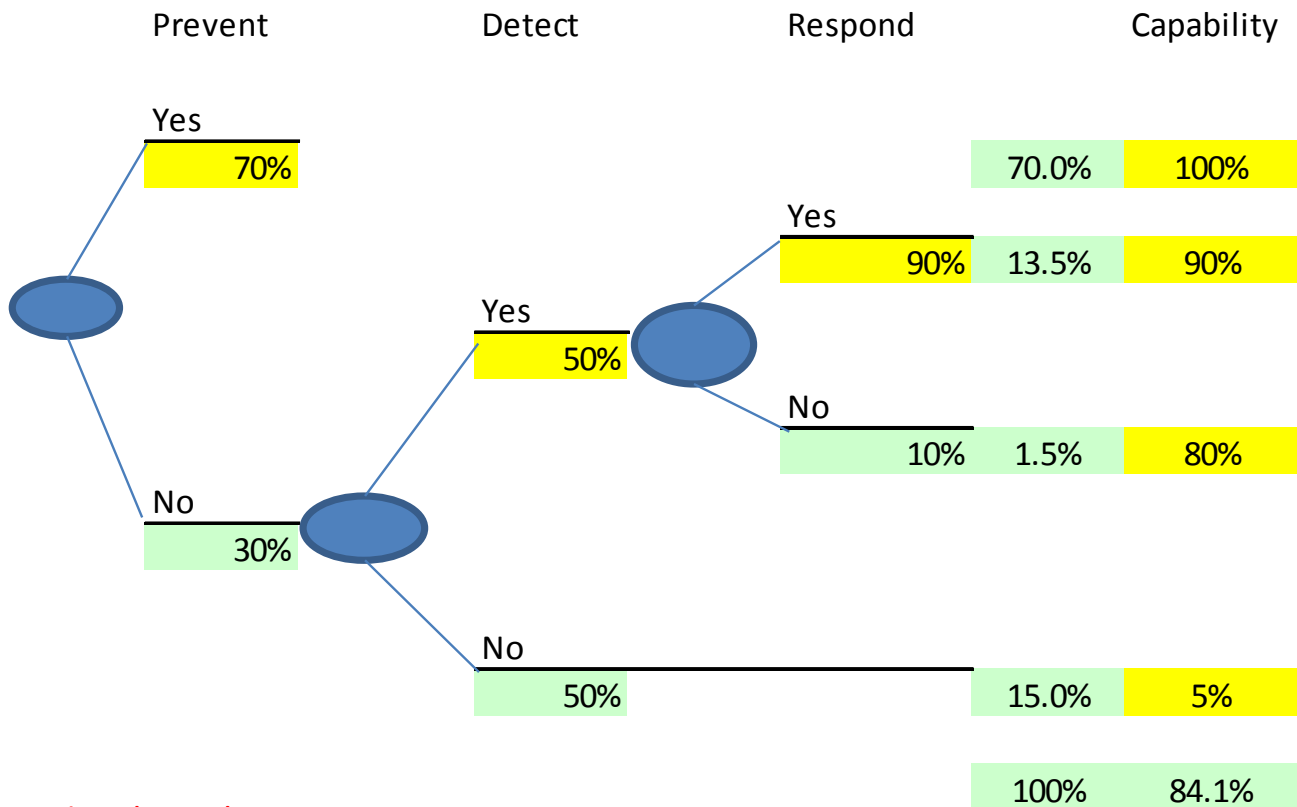


Core



Defend Cyber Domain – Model

Confidentiality (C) - JSF data stolen

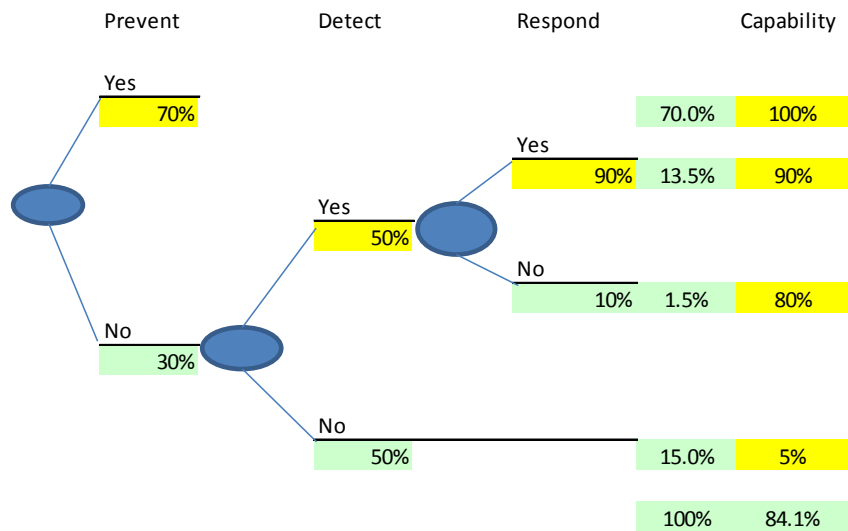


Notional Numbers



Defend Cyber Domain Scoring Methodology

Confidentiality (C) - JSF data stolen



Confidentiality	Prevent	Detect	Respond
Baseline	0.15	0.25	0.3
System 1	Low	Med	Low
System 2	Low	Low	Low
System 3	Low	Low	High
Package 1	0.5	0.7	0.6
System 1+	Med	Med	Med
System 2+	Low	High	Med
System 3++	Med	Med	Low
System 4	Low	Low	Low



Defend Cyber Model before and after COAs

Baseline	Conditional Probability			Proability of Mission Assurance	Probability of Mission Risk
Cyber intrusion event	Prevent	Detect	Respond		
Confidentiality (C) - JSF data stolen	70%	50%	90.0%	84.1%	15.9%
Integrity (I) - Weather data shows nonexistent storm	80%	70%	70.0%	92.5%	7.5%
Availability (A) - Denial of service on mobility website	10%	90%	50.0%	79.3%	20.7%
C & A: IADS data viewed and taken down when needed	80%	80%	50.0%	93.8%	6.2%
C I A : Multiple attacks on deployed SIPRNet	90%	90%	90.0%	98.1%	1.9%
Average				89.5%	10.5%
Minumum				79.3%	20.7%

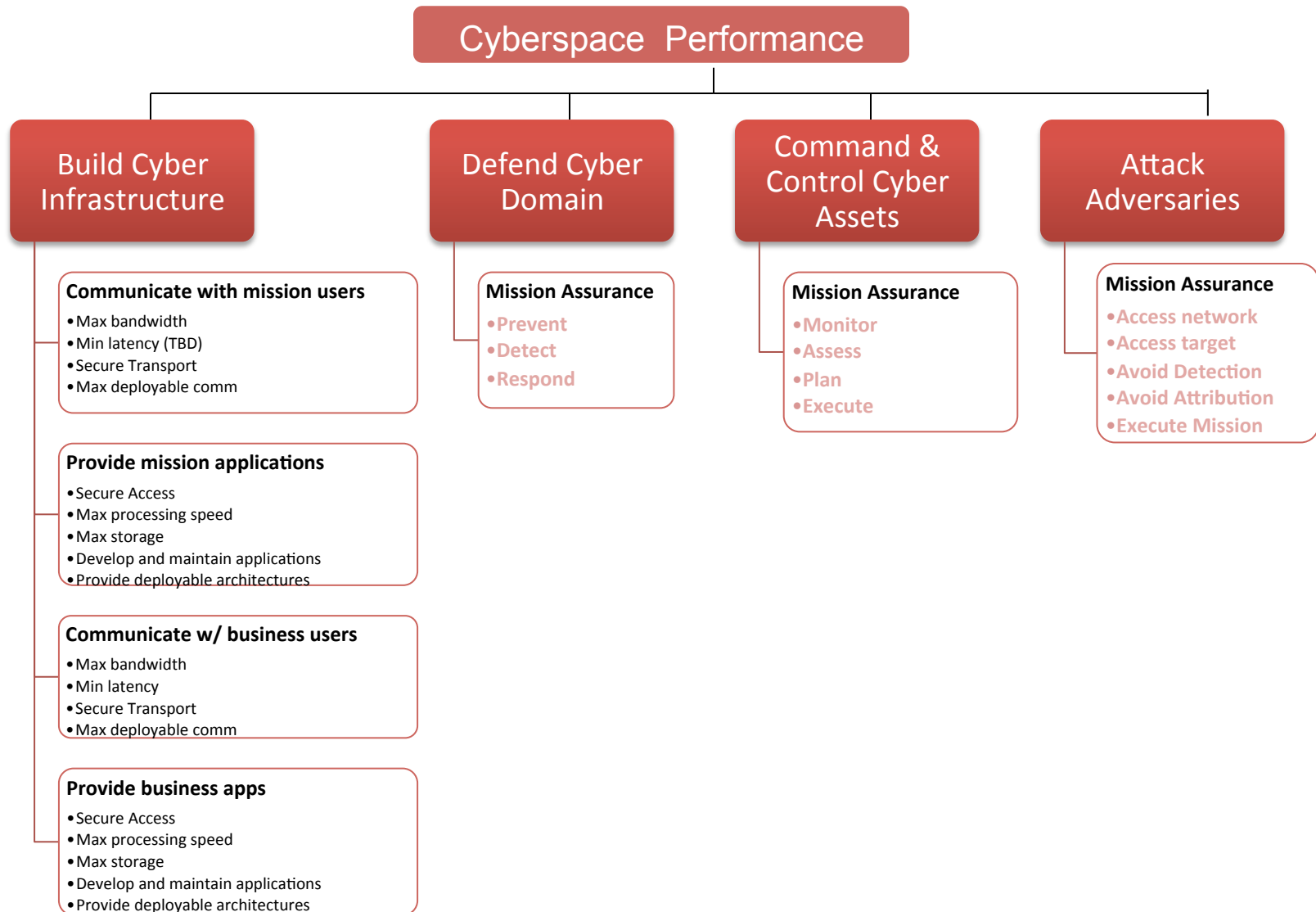
Baseline with funded COAs

Cyber intrusion event	Prevent	Detect	Respond	Proability of Mission Assurance	Probability of Mission Risk
Confidentiality (C) - JSF data stolen	90%	60%	90.0%	95.5%	4%
Integrity (I) - Weather data shows nonexistent storm	80%	80%	90.0%	94.4%	6%
Availability (A) - Denial of service on mobility website	10%	100%	70.0%	88.3%	12%
C & A: IADS data viewed and taken down when needed	90%	90%	70.0%	97.9%	2%
C I A : Multiple attacks on deployed SIPRNet	95%	100%	90.0%	99.5%	1%
Average				95.1%	4.9%
Minumum				88.3%	11.7%

Notional Numbers



Multiple Objective Decision Analysis is used to combine the four models of the Cyber Value Model





INFCN: 5 **UNCLASSIFIED** **FPCN: Alpha**

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A B C D E F G H I J K L M N O P Q R S T U V W X Y Z AA AB AC AD AE AF AG AH AI AJ AK AL AM AN AO AP

Full Screen **Close Full Screen**

System cost - (run 2)

Cost

\$B

FY

Coverage Selection ☐ CFC Best ☐ CFC Total ☐ Task **Cost Chart Dollar Unit** \$ Billions

CFC Best Coverage by Year

Performance

5-Schedule Adjustment Control Center

Color	ID	Name	Firs t	FO C	Advance/Del	Re
	P00203	NEMSS	2014	2025	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00580	GBS_II	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00584	Millstar	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00585	DSCS	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00588	DMSP	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00592	Interim_Polar	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00603	AFSCN	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00604	LTRS	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00636		2020	2020	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00646		13	13	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00675		18	18	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00839		14	14	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00906		36	36	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00944	Mobile_Consolidated_Cmd	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00947	WGS	2010	2012	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00948	NPOESS	2008	2012	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00949	Space-Based_Infrared_Sys	2008	2013	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00952	AEHF	2008	2014	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00956	Evolved_Exp_Launch_Vehic	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00962	Global_Launch_and_Test_F	2013	2022	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00964	SBIRS_High_Replenishmen	2012	2022	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P00972	Common_Vert_Lift_Sp_PL	2008	2015	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01020	MORF_A_B_ISR_COMM	2008	2013	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01021	MORF_BFT	2008	2013	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01022	MORF_GPS	2008	2013	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01057	Space_Radar	2008	2020	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01105	GPS_III	2016	2028	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01115	Ground_Based_Radars_Cu	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01117	Ground_Based_Radars_Lif	2016	2017	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01126	SBIRS_High_HEO_Repleniz	2015	2020	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01127	GPS_II_Architecture	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01133	Current_CBRNE_Architect	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01152	Nuclear_Detect_Sys_Reple	2010	2021	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01153	Current_MTW_Arch_Space	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01157	EELV_Medium_LV_Bookke	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01158	EELV_Heavy_LV_Bookke	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01159	EELV_Medium+_LV_Boo	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01166	SEMS_B_L	2010	2012	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01177	Responsive_Small_Launch	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01233	Current_Intell_Cap+Extens	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01283	Enhanced_Polar	2008	2015	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01280	ICBM_Helicopter	2008	2008	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01291	Virtual_Mission_Ops_Ctr	2008	2010	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01292	ISCN_Spiral_1	2008	2013	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01308	Space_Tug_Low_Power	2022	2026	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01310	Enhanced_Polar_Replen	2015	2023	0	← → □ ▢ ▣ ▤ ▥ ▦ ▧ ▨ ▩
	P01					



Air Force Space Command Assessment

- Process:
 - Dr. Parnell facilitated AFSPC A8/9 Planner/Analyst Team resulting in a rough draft of the Cyber models
 - Subject Matter Experts worked with Planner/Analyst Team to refine the models and provide initial assessments
 - SMEs finalized model and assessments as homework and presented conclusions to final working group
 - Senior analysts and stakeholders were briefed on initial results
- Discoveries
 - SMEs quickly grasped the methodology and spent quality time refining the conditional probabilities and assessments vice pondering the methodology
 - Structured risk definitions simplified normalizing the value scores and probability estimates
 - SMEs got new insights on their alternatives and how to improve them

The methodology and results were understandable to SMEs, SHs, and DMs.



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